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BROKER Loyalty Program

ALTA WEST CAPITAL
Unlocking Possibilities, Together.™

This incentive program allows our nation-wide network of Mortgage Brokers to receive rewards for their contribution.

HOW TO EARN REWARDS

Receive rewards by funding more deals - it's that simple! The Broker Loyalty Program (BLP) gives you an opportunity to receive a volume bonus quarterly based on the number of deals funded. It's our way of saying thank you and recognizing your continued support.

For every deal funded, **Alta West Capital will donate $100 to a charitable cause.** This initiative is a testament to our joint commitment to societal betterment, and it's important to note that this contribution is in addition to your BLP rewards, with no deductions from your earnings.

ALTA WEST ADVANTAGE (QUARTERLY REWARDS)

HOW TO QUALIFY

Minimum of 2 deals funded in the quarter

TIERS (The more deals you fund, the more you can earn)

2-3 deals funded	5 bps
4-7 deals funded	10 bps
8 or more deals funded	15 bps

+ LOYALTY BONUS (ANNUAL REWARD)

HOW TO QUALIFY

Minimum of 12 deals funded in the calendar year

INCENTIVE

$1,500 bonus rewarded to the top performers of the year that have funded 12 or more deals in the calendar year.

EXAMPLE

You funded 9 deals totalling $5,000,000.

You will earn $7,500 in volume bonus at the end of the quarter and a possible $1,500 loyalty bonus.

TERMS & CONDITIONS

- Applicable to all Alta West 1st and 2nd mortgage products.
- Broker in good standing with Alta West Mortgage Capital Corporation.
- Must be an individual broker submitting deals, no pooling allowed.
- Based on a calendar year from January 1 to December 31.
- The quarterly reward will only apply to qualified funded deals and will not apply to deals in the previous quarter.
- The quarterly reward will be calculated and paid after each quarter.

CONTACT OUR SALES TEAM

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All applications are subject to review by Alta West Capital Lending Committee. Terms subject to change without notice.
Mortgage Brokerage License 12633 | Mortgage Admin License 12634

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