

# AWM Diversified MIC Brochure

FUNDSERV CODE: BEL 1801



## ALTA WEST CAPITAL - ESTABLISHED 1991

Alta West Mortgage Capital Corporation (Alta West Capital), as investment fund manager of AWM Diversified MIC, is an established industry leader in residential mortgage portfolio management and has managed risk and optimized returns for investors through many economic cycles and housing markets. Alta West Capital is one of the few alternative lenders that fund short-term residential mortgages across Canada. Our investment objective is to preserve shareholder capital and deliver consistent monthly returns.

### 8.07%\*

AWM DIVERSIFIED MIC NET ANNUALIZED RETURN  
2022-2023 FISCAL YEAR (APR 1 - MAR 31)

### 8.04%\*

Q1 (APR-JUN)

### 8.10%\*

Q2 (JUL-SEP)

### 8.32%\*

Q3 (OCT-DEC)

ANNUALIZED QUARTERLY RETURNS 2023-2024 FISCAL YEAR. DIVIDENDS ARE ISSUED MONTHLY.

\*Past performance is no guarantee of future results. Actual performance will vary.

## \$242 million

ASSETS UNDER MANAGEMENT<sup>1</sup>

## 1009

NUMBER OF MORTGAGES

## 68%

WEIGHTED LOAN-TO-VALUE (LTV)<sup>2</sup>

## \$239,455

AVG. MORTGAGE LOAN SIZE

\*Figures as of December 31, 2023

## <0.2%

5 YR AVG. LOAN LOSS AS % OF AUM

## 7 months

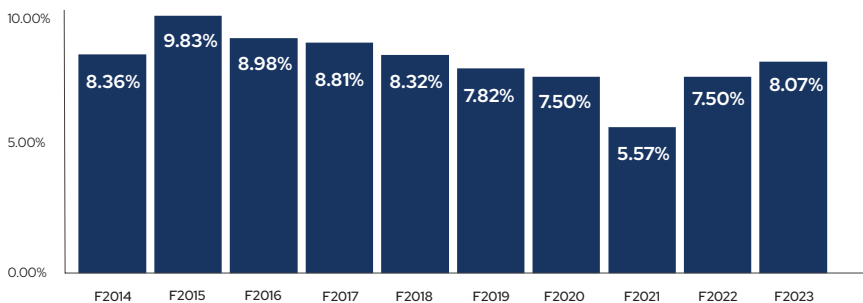
AVG. TERM TO MATURITY

## <2%

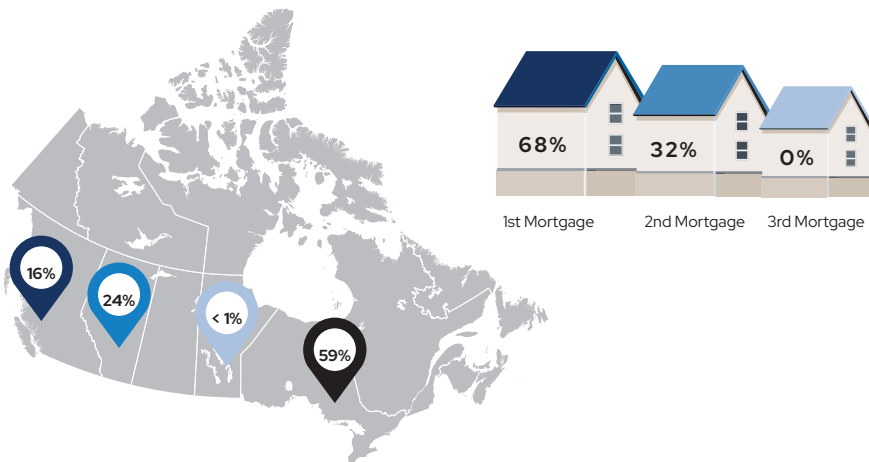
LARGEST LOAN AS % OF AUM

\*Figures as of December 31, 2023

### AVERAGE NET ANNUAL RETURN OVER 10-YEAR PERIOD = 8.08%



\*The above are net annualized yields earned by investors in the AWM Diversified MIC fiscal year, after the deduction of all management fees and operating expenses. The MIC has a fiscal year from April 1 to March 31 and pays dividends on a monthly basis. These yields may not be indicative of future returns as the MIC is subject to a variety of risks beyond management's control. Past performance is no guarantee of future results. Actual performance will vary.



### WHAT ARE THE UNIQUE ADVANTAGES OF AWM DIVERSIFIED MIC?

#### FUND PERFORMANCE

No negative yield since inception in 2004.

#### INVESTMENT POLICY

We offer weekly buy-ins, monthly distributions and a monthly redemption policy.

#### TRANSPARENT FEES

Management fees collected only on share capital, not on leverage. No direct fees to invest or redeem in AWC's products (noting third party trust company may charge registered account fees).

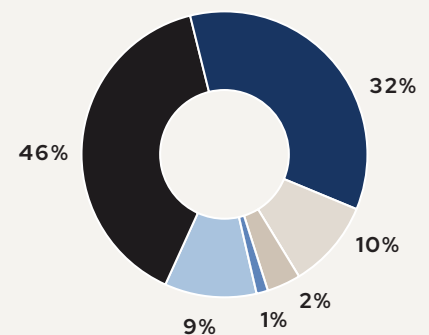
#### ASSET BACKED SECURITY

The AWM Diversified MIC loan portfolio consists of 96% residential properties (completed; no land development) in major urban areas across AB, BC, and ON.

#### CANADIAN MANAGER

We are focused exclusively on Canadian assets and investors.

### LOAN SIZE\*



Legend for Loan Size:

- \$0 - \$100,000
- \$100,001 - \$500,000
- \$500,001 - \$1,000,000
- \$1,000,001 - \$1,500,000
- \$1,500,001 - \$2,000,000
- \$2,000,001 and greater

Note: Based on dollar amount of the portfolio. Figures may not sum due to rounding. \*Figures as of December 31, 2023

<sup>1</sup> Value of mortgages in the fund. <sup>2</sup> Calculated as loans outstanding divided by value of the property secured at time of origination. The properties included in the weighted LTV calculation are of similar property types as 97% of assets under management are residential properties with the remaining being retail or mixed-use retail/residential properties.

**MINIMUM INVESTMENT**

\$10,000

**TRUSTEES**

Olympia Trust Company

**INCEPTION**

June 2004

**FISCAL YEAR END**

March 31

**FUNDSEV CODE**

BEL 1801

**REGISTERED FUNDS ELIGIBLE**

RRSP, RRIF, RESP, TFSA, LIRA, LIF,  
SPOUSAL RRSP

**DISTRIBUTED UNDER  
EXEMPTIONS**

Permitted Investor  
Accredited Investor  
Family, Friends & Business Associates

**DIVIDEND DISTRIBUTIONS**

Dividends are distributed monthly. Dividends paid to shareholders are taxed as interest income.

**FINANCIAL LEVERAGE**

Up to \$125,000,000

**AUDITOR**

Czechowsky, Graham & Hanevelt  
Chartered Accountants

**LEGAL ADVISORS**

Fasken Martineau DuMoulin LLP

**DISCLAIMER**

Past performance is no guarantee of future results. Actual performance will vary. There is no assurance AWM Diversified MIC will achieve its objectives or be able to pay dividends consistent with historical payments. As such, dividends are subject to all the risks of AWM Diversified MIC's operations and industry and investments generally, including the ability of borrowers to make applicable payments under mortgages comprising AWM Diversified MIC's portfolio, real estate values, interest rates, unexpected costs, competition, the economy generally, and other factors beyond the control of AWM Diversified MIC. There is liquidity risk as shares of AWM Diversified MIC are not publicly traded and you may be unable to sell or redeem them in a timely manner, or at all. The information contained in this brochure is qualified by, and subject to, the more detailed information contained in the Fund Information Document for AWM Diversified MIC, which is available to all investors. For a detailed list of risk factors related to an investment in shares of AWM Diversified MIC, all investors are encouraged to read the Fund Information Document and consult with their investment, legal, accounting, and tax advisors.

The information contained herein is current to the date indicated on this brochure. Neither Alta West Capital nor AWM Diversified MIC assumes any obligation to update or revise this document to reflect new events or circumstances other than as may be required by applicable laws.

COVID impact: The corporation has experienced minimal adverse effects, however the effects on employment, global economic activity, and the real estate market could still have an effect. No assurances can be made regarding such matters nor is there an effect on real estate markets generally and on the value and performance of mortgage loans. If there was a significant change in the values or payment performance in the portfolio, there could be added liquidity risk on your investment.

All published information set out herein is for general information purposes and is not intended to be a solicitation or advice relevant to the reader's specific financial situation and suitability of the client's investment. Technical information is for general information purposes only and not intended to serve as a full or comprehensive description and should not be relied upon. Any information provided here has been obtained from sources believed to be accurate but cannot be guaranteed. Any opinions expressed in this document are based on analysis of market events and circumstances as at the date of publication and are subject to change. Alta West Capital does not undertake to notify the reader of any subsequent changes.

The information contained herein is for general information purposes and is not intended to constitute tax advice. Alta West Capital does not warrant the accuracy or completeness of the information contained herein and does not undertake to notify the reader of any changes to tax regulation or the application of tax regulation since the date of publication.

Diversification in your portfolio is important. Please note Alta West Capital has no ability or expertise to provide meaningful overall portfolio analysis of all your separate investment classes to diversify your individual portfolio. Alta West Capital is a captive exempt market dealer as it only sells investment products that are connected to Alta West Capital and is therefore only able to provide recommendations on its own funds and cannot offer the investor alternative options or opinions on other investments. Alta West Capital is also a "connected issuer" to the Alta West Capital managed MICs as defined in National Instrument 33-105 Underwriting Conflict, because of common ownership and management between Alta West Capital MICs.

Alta West Capital is registered as an Exempt Market Dealer ("EMD"), Restricted Portfolio Manager ("RPM") and Investment Fund Manager ("IFM") in the province of Alberta. The firm is also registered in the provinces of British Columbia, Ontario, Manitoba, Saskatchewan and Yukon as an EMD. This information is directed only to residents of those provinces. For more information, contact Investor Relations at (403) 254-9075 ext. 4218 or by email at [investor.relations@awcapital.ca](mailto:investor.relations@awcapital.ca).

Alta West Capital holds a mortgage broker license in British Columbia, Alberta and Ontario. FSCO Brokerage License 12633, FSCO Mortgage Admin License 12634.