

+ BROKER Loyalty Program

This incentive program allows our nation-wide network of Mortgage Brokers to receive rewards for their contribution.

HOW TO EARN REWARDS

Receive rewards by funding more deals - it's that simple! The Broker Loyalty Program gives you an opportunity to receive a volume bonus quarterly based on the number of deals funded. It's our way of saying thank you and recognizing your continued support.

ALTA WEST ADVANTAGE (QUARTERLY REWARDS)

+ HOW TO QUALIFY

Minimum of 2 deals funded in the quarter

TIERS (The more deals you fund, the more you can earn)

2-3 deals funded	5 bps
4-7 deals funded	10 bps
8 or more deals funded	15 bps

+ LOYALTY BONUS (ANNUAL REWARD)

+ HOW TO QUALIFY

Minimum of 12 deals funded in the calendar year

INCENTIVE

\$1,500 bonus rewarded to the top performers of the year that have funded 12 or more deals in the calendar year.

EXAMPLE

You funded 9 deals totalling \$5,000,000.

You will earn **\$7,500** in volume bonus at the end of the quarter and a possible **\$1,500** loyalty bonus.

TERMS & CONDITIONS

- + Applicable to all Alta West 1st and 2nd mortgage products.
- + Broker in good standing with Alta West Mortgage Capital Corporation.
- + Must be an individual broker submitting deals, no pooling allowed.
- + Based on a calendar year from January 1 to December 31.
- + The quarterly reward will only apply to qualified funded deals and will not apply to deals in the previous quarter.
- + The quarterly reward will be calculated and paid after each quarter.

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